



***The Rural Energy for America Program (REAP) can guarantee up to 85% of loans made to agricultural producers and small businesses in rural areas for the purchase and installation of renewable energy systems and energy efficient improvement projects. Eligible lenders include national and state-chartered banks, savings & loan associations, and Farm Credit system lenders.***

#### APPLICANT ELIGIBILITY

- Agricultural producers
- Rural small businesses

#### PROJECT ELIGIBILITY

- Purchase and installation of a renewable energy system
- Energy efficiency improvements
- Commercially available technology
- Project must have technical merit
- The project must be located in a rural area with a population of 50,000 or less according to the latest US census. Agricultural production projects can be located in non-rural areas of a State of the United States.
- The applicant must be the owner of the project and control the revenues and expenses of the project, including operation and maintenance.

#### ELIGIBLE PROJECT COSTS

Costs must be an integral and necessary part of the renewable energy system or energy efficiency improvement. Eligible costs include the following:

- Post-application purchase and installation of equipment (new, refurbished, or remanufactured). Agricultural tillage equipment, used equipment, and vehicles are not eligible.
- Post-application construction, improvements, or retrofitting (not residential)
- Permit and license fees, professional service fees (except for application preparation)
- Working capital (subject to program restrictions)
- Refinancing (subject to program restrictions)

## MAXIMUM LOAN AMOUNTS AND GUARANTEES

- 85% guarantee for loans up to \$600,000
- 80% guarantee for loans up to \$5 million
- 70% guarantee for loans greater than \$5 million up to \$10 million
- 60% guarantee for loans greater than \$10 million up to \$25 million
- Guaranteed loan amount not to exceed 75% of eligible project cost

## LOAN RATES & TERMS

- Up to 30 years on real estate
- 15 years or useful life on machinery and equipment
- 7 years for working capital
- Interest rates may be fixed or variable and are negotiated by borrower and lender

## COLLATERAL

Collateral must be adequate to protect the interest of the lender and the government. Personal guaranties are required for owners, partners, or shareholders with 20% or greater interest in the business.

## FOR MORE INFORMATION / HOW TO APPLY

Contact the USDA Rural Development Business Program Specialist according to the project location:

North Missouri:	Steve Gerrish (Moberly, MO)	660-263-7400, Ext.4	<a href="mailto:steve.gerrish@mo.usda.gov">steve.gerrish@mo.usda.gov</a>
Southwest Missouri:	James Combs (Springfield, MO)	417-831-5246, Ext.4	<a href="mailto:james.combs@mo.usda.gov">james.combs@mo.usda.gov</a>
Southeast Missouri:	Ray Mowery (Houston, MO)	417-967-2028, Ext.4	<a href="mailto:ray.mowery@mo.usda.gov">ray.mowery@mo.usda.gov</a>
Missouri State Office:	Business Programs (Columbia, MO)	573-876-9321	<a href="mailto:matt.moore@mo.usda.gov">matt.moore@mo.usda.gov</a> <a href="mailto:nathan.tutt@mo.usda.gov">nathan.tutt@mo.usda.gov</a> <a href="mailto:freda.ferguson@mo.usda.gov">freda.ferguson@mo.usda.gov</a>

Program information and applications are also available at our website:

<http://www.rurdev.usda.gov/MO-REAP.html>